

# CORPORATE INFORMATION

# Board of Directors of Prudential Capital Management Ltd.

Mr. Asad Igbal Siddiqui Chairman Mr. Muhammad Asif Director Mr. Fazal M. Mughal Director Mr. Ataullah Khan Director Dr. Muhammad Hussain Director

# COMPANY SECRETARY

Mr. Muhammad Musharraf Khan

## **AUDIT COMMITTEE**

Mr. Fazal M. Mughal Chairman Mr. Muhammad Asif Member Mr. Ataullah Khan Member

## **AUDITORS**

M. Yousuf Adil Saleem & Co. Chartered Accountants

## **LEGAL ADVISORS**

Mohammad Zubair Quraishy S. Taugir Hassan & Co. Mansoor Ahmed Khan Faroog Akhtar

# **BANKERS**

**RBS Bank** Standard Chartered Bank Favsal Bank Ltd. Habib Bank Ltd. MCB Bank Emirates Global Islamic Bank Ltd. Atlas Bank Ltd.

# MANAGEMENT COMPANY

Prudential Capital Management Limited

# REGISTERED OFFICE

Office No. 54. Ground Floor. Beverly Centre, 56-G, Blue Area, Islamabad.

Tel: 2825343 Fax: 2814000

E-mail: info@firstprudentialmodaraba.com

# STOCK EXCHANGE

First Prudential Modaraba is managed by Prudential Capital Management Ltd. and is listed on Karachi, Lahore and Islamabad Stock Exchanges. Daily quotation of the company's stock can be obtained from leading newspapers, listed under modarabas.

## PUBLIC INFORMATION

Financial analysts. Stock, broker, interested investors and financial media desiring information about First Prudential Modaraba should contact Syed Imran Ali (Chief Finanacial Officer) Mehersons Estate, 1st Floor, Block No. 1, Talpur Road, P.O. Box 621. Karachi-74000

Tel: PABX 32429632-4 Fax:32420015 E-mail: info@firstprudentialmodaraba.com

# CERTIFICATE HOLDERS INFORMATION

Enquiries concerning lost Modaraba certificates, dividend payment, change of address, verification of transfer deeds and certificate transfer should be directed to the Registrar of First Prudential Modaraba i.e. Shares & Corporate Services (Pvt) Ltd. Mehersons Estate, Block E, Talpur Road, Karachi-74000

Tel: PABX 32429632-4 Fax: 32420015 E-mail: info@firstprudentialmodaraba.com

# KARACHI OFFICE

Mehersons Estate, 1st Floor, Block No. 1. Talpur Road, P.O. Box 621, Karachi-74000 Tel: PABX 32429632-4 Fax:32420015 E-mail: info@firstprudentialmodaraba.com



# First Prudential Modaraba

# **DIRECTORS' REPORT**

The Board of Directors of Prudential Capital Management Limited, manager of First Prudential Modaraba are pleased to present the first quarterly report of First Prudential Modaraba together with un-audited accounts and directors report for the period ended September 30, 2010 before the certificate holders

# Key Financial Highlights:

Three months Ended 30-09-2010 30-09-2009 20.615.712 22.887.156 10.226.461 13.183.754 10,355,388 13,320,624 (619.189)20.007.506

Figures in Rupees

Total Income from Operations Operating Expenses Profit / (Loss) for the Period prior to re-measurement of Investment portfolio Unrealized gain/(loss) on re-measurement of investment Net Profit / (loss) 9.736.199 33.328.130 Earnings / (Loss) Per Share 0.11 0.38

# Review of Operations:

The period under review remained challenging for the country due to the un-certain political conditions coupled with the deteriorating security environment. Inflationary pressures continued as we saw considerable rise in the cost of production, resulting in slowing down of economic activities during the period under

In spite of all this. Modaraba has performed well and managed to post a net profit of Rs. 9.736 million during the first quarter 2010-2011. Profit during the same period in 2009-2010 amounted to Rs. 33.328 million which was attributed towards a reversal of Rs. 20.007 million on account of mark to market on trading portfolio due to the positive movement in pricing in the stock market. Since the stock market during July - September 2010 remained under pressure, an amount of Rs. 0.619 million has been impaired on account of mark to market of the share portfolio held for trading. However, the gain on sale of investments stood at Rs. 2.050 million in first quarter FY 2010-2011 as against Rs. 1.768 million last year during the same period.

While following the strict credit policy the Modaraba has disbursed, net of security deposit Rs. 12.51 million on account of lirah financing. Strict follow up on overdue cases are being maintained and will remain the priority during the current financial year.

# Future Outlook

The business environment for the remaining FY 2010-2011 is likely to become more challenging in view of the worsening macro economic situation of the country. Higher interest rates will continue to exert pressure on cost and thus further depressing the business opportunities in the market. While keeping a vigilant eye on the economic front, the management is exploring opportunities to explore sound and secure business.

# Acknowledgment

The Board of Directors express their thanks for the continuous guidance and support extended by the Registrar Modaraba and other officials of Securities and Exchange Commission of Pakistan. The Board is also thankful to its certificate holders for reposing their confidence in the Management of the Modaraba and also appreciates the hard work and dedication of their staff.

Chairman Karachi October 11, 2010

For and on behalf of the Board of Directors of PRUDENTIAL CAPITAL MANAGEMENT LIMITED MANAGERS OF FIRST PRUDENTIAL MODARABA



Chairman

# First Prudential Modaraba

# BALANCE SHEET(UN-AUDITED) AS AT 30 SEPTEMBER, 2010

ASSETS	Note	September 30 2010 Rupees	June 30 2009 Rupees
Current Assets Cash and bank balances Ijarah rental receivables Advances, prepayments and other receivables Investments Short term morabaha and musharika finances Total Current Assets	4 6 5	297,536,250 2,174,694 34,236,352 71,828,666 27,831,739 433,607,702	288,557,336 2,762,272 34,150,437 73,431,716 30,610,088 429,511,849
Long term investments Long term musharika finance Long term deposits Intangible asset Investment in property Property and equipment - own Property, plant and equipment - leased out  Total Assets	7	7,277,248 11,530,633 3,066,192 22,326,567 9,922,500 393,067 91,882,681 146,398,888 580,006,590	7,277,249 11,530,633 3,066,192 22,326,567 9,922,500 288,014 85,179,371 139,590,526 569,102,375
LIABILITIES			
Current Liabilities			
Current portion of long term lease deposits Accrued and other liabilities Taxation Total Current Liabilities		17,945,435 41,293,774 - 59,239,209	29,101,346 15,447,635 - 44,548,981
Long term lease deposits Total Liabilities Net Assets		31,709,076 90,948,285 489,058,305	19,065,990 63,614,971 505,487,404
REPRESENTED BY Certificate capital 87,217,660 Modaraba Certificates of Rs. 10/= eac	ch	872,176,600	872,176,600
Statutory reserves		120,244,702 120,244,702	120,244,702 120,244,702
Accumulated Loss		(503,362,997) 489,058,305	(486,933,898) 505,487,404
Contingencies and commitments			
The annexed notes form an integral part of these	financial	statements.	
Statement under rule 12(2) of the modaraba compasigned by the Chairman and two Directors as the for approval from SECP.			

Director

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Director



# First Prudential Modaraba

# PROFIT AND LOSS ACCOUNT(UN-AUDITED) FOR THE QUARTER ENDED 30 SEPTEMBER, 2010

INCOME	July-September 2010 Rupees	July-September 2009 Rupees
Lease rentals	8,276,101	10,602,023
Profit on morabaha finance	475,223	2,662,901
Profit on musharika finance	· -	54,755
(Loss) / Gain on sale of investments	2,050,377	1,768,326
Profit on COM's and bank accounts	9,009,033	5,958,498
Dividend	294,679	1,003,278
Others Income	510,299	837,374
	20,615,712	22,887,156
REVERSALS / (PROVISIONS)		
Provision for doubtful recoveries	(793,044)	(5,038,575)
Reversal of provision on doubtful recoveries	759,180	8,655,798
Mark to Market on trading portfolio	(619,189)	20,007,506
Thank to market on trading portions	(653,053)	23,624,729
	(000,000)	
EXPENDITURE	19,962,659	46,511,885
Administrative expenses	(3,889,443)	(3,727,567)
Depreciation on property plant and equipment leased out	(6,324,704)	(9,440,414)
Bank and other charges	(12,314)	(15,773)
ľ	(10,226,461)	(13,183,754)
Profit for the period	9,736,199	33,328,130
Modaraba Company's management fee		
Profit/(Loss) before taxation	9,736,199	33,328,130
Provision for taxation	-	-
Profit after taxation	9,736,199	33,328,130
Earnings per certificate	0.11	0.38

The annexed notes form an integral part of these financial statements.

Statement under rule 12(2) of the modaraba companies Rule, 1981 These Financial Statements have been signed by the Chairman and two Directors as the appointment of Chief Execuitive Officer is in process for approval from SECP.

Chairman	Director	Director
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# First Prudential Modaraba

# CASH FLOW STATEMENT(UN-AUDITED) FOR THE QUARTER ENDED 30 SEPTEMBER, 2010

CASH FLOW FROM OPERATING ACTIVITIES	30 September 2010 Rupees	30 September 2009 Rupees
CASH FLOW FROM OPERATING ACTIVITIES	9,736,199	33,328,130
Profit / (loss) before taxation		
Adjustments for non-cash changes and other items:	(2.252.250)	(, ====
(Gain)/loss on sale of investments	(2,050,377)	(1,780,656)
Dividend income	(294,679)	(1,003,278)
Gain on disposal-leased assets	(48,326)	-
Unrealized loss on changes in fair value	242.422	(00 007 500)
of held for trading investments	619,189	(20,007,506)
Provision/Reversal against doubtful receivables-net	33,864	(8,655,798)
Amortization on assets leased out	6,324,704	9,440,414
	4,584,375 14,320,573	(22,006,824)
Cash flows before movements in working capital	14,320,373	
(Increase) / decrease in operating assets		
Musharika and morabaha finance	2,778,349	5,047,993
liarah rentals receivable	587,578	0,047,000
Advances, prepayments and other receivables	(85,915)	6,697,235
, , , , , , , , , , , , , , , , ,	3,280,012	11,745,228
Decrease in operating liabilities	-,,	,,
Long term ijarah deposits	(1,487,175)	1,891,586
Accrued and other liabilities	286,063	(15,833,644)
	(1,201,112)	(13,942,058)
Cash generated from operations	16,399,473	9,124,476
Income tax paid	(2,697,476)	-
Net cash generated from operating activities	13,701,997	9,124,476
CASH FLOWS FROM INVESTING ACTIVITIES		
Dividend received	55,913	665,916
Investments encashed / (made) -net	984,629	-
Purchase of own assets	(105,053)	161,493
Purchase of assets leased out	(12,521,275)	(3,526,098)
Proceeds from disposal-leased assets	6,862,703	10,526,098
Purchase of intangible asset	-	(13,758,000)
Net cash used in investing activities	(4,723,083)	(5,930,591)
Net increase in cash and cash equivalents	8,978,914	3,193,885
Cash and cash equivalents at beginning of the period	288,557,336	187,666,800
Cash and cash equivalents at end of the period	297,536,250	190,860,685

Statement under rule 12(2) of the modaraba companies Rule, 1981 These Financial Statements have been signed by the Chairman and two Directors as the appointment of Chief Executive Officer is in process for approval from SECP.

Chairman	Director	Director
	[_	

# First Prudential Modaraba

# STATEMENT OF CHANGES IN EQUITY (UN-AUDITED) FOR THE QUARTER ENDED 30 SEPTEMBER, 2010

	Certificate		Reserves		Total	
	Capital	Capital	tal	Revenue		
		Statutory	Sub	Accumulated		
		Reserve	Total	Loss		
Balance as at 30 September 2008	872,176,600	113,586,162	113,586,162	(410,364,496)	575,398,266	
Transferred to statutory reserve						
Unrealized Profit on Investment Charged to equity	•	•			,	
	•	•	•	•		
Profit/(Loss) for the year		•	•	(103,337,426) (103,337,426)	(103,337,426)	
Balance as at 30 June 2009	872,176,600	113,586,162	113,586,162	(513,701,922) 472,060,840	472,060,840	
Transferred to statutory reserve	•	6.658.540	6.658.540	(6.658.540)		
Reversal of impairment on available for investment						
				133,865	133,865	
Distribution at the rate of 3% declared						
for the year ended June 30, 2010		•	•	26,165,298	26,165,298	
		•		33,292,699	33,292,699	
Profit/(Loss) for the period						
Balance at 30 June 2010	872,176,600	120,244,702	120,244,702	(513,099,196) 479,322,106	479,322,106	
Transferred to detail they was						
Fransierred to statutory reserve						
Profit/(Loss) for the Period		•	•	9,736,199	9,736,199	
	•	•	•			
Balance at 30 September 2010	872,176,600	120,244,702	120,244,702	(503,362,997)	489,058,305	



# NOTES TO THE FINANCIAL STATEMENTS(UN-AUDITED) FOR THE QUARTER ENDED 30 SEPTEMBER, 2010

## LEGAL STATUS AND NATURE OF BUSINESS

First Prudential Modaraba is a multipurpose, perpetual Modaraba. The Modaraba is registered under the Modaraba Companies and Modaraba (Floatation and Control) Ordinance, 1980 and the Modaraba Companies and Modaraba Rules, 1981 and is managed by Prudential Capital Management Limited, a Modaraba incorporated in Pakistan. The Modaraba is listed on the Karachi, Lahore and Islamabad Stock Exchanges. The Modaraba is currently engaged in various modes of Islamic funding and businesses which includes leasing of assets, deployment of fund in musharika, morabaha and investment in securities.

# 2. ACCOUNTING POLICIES

- 2.1 Accounting policies and method of computations adopted for the preparation of these financial statements are the same as applied in the preparation of the preceding annual published financial statements of the company for the year ended 30 June 2010
- 2.2 These accounts are prepared in compliance with the SRO 764 (1) dated November 05, 2001 of Seccurities and Exchange Commission of Pakistan.

# 3. CRITICAL ACCOUNTING ESTIMATES AND JUDGEMENTS

- 3.1 Judgements and estimates made by the management in the preparation of quarterly financial statements are the same as those applied to the annual financial statements for the year ended 30 June 2010.
- 3.2 There is no unusal item included in these financial statements, which is affecting assets, liabilities, equity, net income or cash flows of the Modraba.

4.	CASH AND BANK BALANCES	UNAUDITED 30-Sep 2010 Rupees	AUDITED 30 June 2010 Rupees
	Cash in hand Cash at banks	10,000	20,200
	Current accounts	2,036,625	1,509,796
	Saving accounts	15,489,625	17,027,340
	Term deposit	280,000,000	270,000,000
		297,526,250	288,537,136
		297,536,250	288,557,336

# 5 INVESTMENTS - Held for trading

Unless stated otherwise, the holdings are in the fully paid ordinary shares/ certificates/ units of Rs 10/- each.

# In listed securities

Associated companies (Note 5.1)	71,828,668	73,431,716
Other listed companies (Note 5.2)	71,828,666	73,431,716





# First Prudential Modaraba

5.1 Investm Number of Co Shares/ Units	ertificates /	ated companies Name of investee	UNAUDITED 30-Sep	AUDITED 30 June
September 30, 2010	June 30, 2010	CLOSED-END MUTUAL FUND	2010 Rupees	2010 Rupees
1,670,720	1,670,720	Prudential Stock Fund		
5.2 Other Lis	sted compani	es		
		OPEN-END MUTUAL FUNDS		
25,000 411,505	25,000 362,555	National Investment (Unit) Trust Unit Trust of Pakistan (Face value of certificate Rs.5000/- each)	687,250 39,154,701	
		INVESTMENT BANKS/ SECURITIES		
15,000	-	Arif Habib Securities Limited	342,000	
848,749 72,282	848,749 72,282	First Capital Securities Corporation Limited Jahangir Siddiqui & Co Limited	3,242,221 720,652	
		COMMERCIAL BANKS		
3,000	50,625 5,000	Bank Islami Pakistan Limited National Bank of Pakistan	- 190,170	162,500 320,500
10,500	· -	MCB Bank Limited	1,977,255	
100,000	5,000 90,000	Habib Bank Ltd The Bank of Punjab	805,000	,
192,813	15,000 192,813	United Bank Limited Silk Bank Ltd	549,517	813,150 522,523
		INSURANCE		
2,400	2,400	Adamjee Insurance Company Limited. Pakistan Reinsurance Company Limited	156,216	191,712
		TEXTILE		
30,000	40,000	Azgard Nine Limited	303,900	
47,248 27,721	47,248 27,721	Gul Ahmed Textile Mills Limited Hussain Industries Limited	1,039,456 260,577	
5,413 1,256	8,125 1,256	Nishat Mills Limited Reliance Cotton Spinning Mills Limited	248,998 26,376	
		CEMENT		
59,280 6,000	51,780 20,000 360,000	D.G. Khan Cement Company Limited Lucky Cement Limited Zeal-Pak Cement Factory Limited	1,417,978 414,960	
		REFINERY		
24,887	32,387	Attock Refinery Limited	1,978,019	2,609,097
15,000 8,229	10,000 8,229	Byco Pakistan Pakistan Refinery Limited	152,400 479,751	99,800 646,553
		POWER GENERATION & DISTRIBUTION	ı	
10,000 71,847	10,000 71,847	The Hub Power Company Limited Kot addu Power Company Limited	332,900 2,952,912	319,600 2,998,894
		8		
		0		



# First Prudential Modaraba

Number of Cer Shares/ Units	tificates /	Name of investee		AUDITED
September 30, 2010	June 30, 2010		UNAUDITED 30-Sep 2010	AUDITED 30 June 2010
		OIL & GAS MARKETING COMPANIES	Rupees	Rupees
5,000 12,000	1,000 7,000	Pakistan State Oil Limited Mari Gass Limited	1,343,500 1,302,480	260,200 905,660
		OIL & GAS EXPLORATION COMPANIES		
21,325 4,000	23,554 12,000	Oil and Gas Development company Limite Pakistan Petroleum Limited Pakistan Oil Fields Limited	3,676,643 948,520	4,336,762 2,590,800
		CABLE & ELECTRICAL GOODS LIMITED	)	
6,048	6,048	Johnson & Philips (Pakistan) Limited	53,222	51,892
		TECHNOLOGY & COMMUNICATION		
-	20,000	Pakistan Telecommunication Company Lim	ited	356,000
		FERTILIZER		
18,000 71,500 2,000	11,000 76,500	Engro Chemicals Limited Fauji Fertilizer Bin Qasim Limited Fauji Fertilizer Company Limited	3,135,780 1,937,650 209,680	1,909,380 1,992,060
		CHEMICALS		
20,500 12,500	20,500 27,000	Engro Polymer & Chemicals Limited ICI Pakistan Limited	267,115 1,463,750	205,820 3,201,120
		FOODS & PERSONEL CARE-PRODUCTS	3	
-	51,000	Shakarganj Foods Products Limited	57,120	57,120
		SUSPENDED / DELISTED COMPANY		
27,500 88,500 18,000	27,500 88,500 18,000	Pearl Fabrics Limited Schon Textile Mills Limited (Note 8.2.1) Zahoor Textile Mills Limited (Note 8.2.1)	- - -	
			7,071,095	7,365,500

**<sup>5.2.1</sup>** These shares are still in the name of Third Prudential Modaraba (since merged with the Modaraba) and are not yet transferred in the name of Modaraba.

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# First Prudential Modaraba

				September 30, 2009 Rupees	June 30, 2009 Rupees
	6	MORABAHA A	ND MUSHARIKA FINANCE		
		Morabaha finar Musharika finar	nce - secured nce - Unsecured	313,967,980 <u>57,133,391</u> 371,101,371	316,061,468 
		Less: Deferred Provision for do	income pubtful receivables	(863,574) (348,168,679) 22,069,118	(863,574) (348,361,041) 23,970,244
	7	LONG TERM IN	VESTMENTS		
		Unless stated ot of Rs 10/- each.	herwise, the holdings are in the fully	/ paid ordinary s	hares/ certificates/ units
		Investment in a	ssociates (Note 7.1)	1,041,815	1,041,815
		Available for sa	le (Note 7.2)	2,856,804	2,856,804
		Listed entities (N	lote 7.2.1)	3,378,630	3,378,630
		Unlisted compar	nies Note 7.2.2)	6,235,434	6,235,434
		Held to maturity	y (Note 7.3)	-	-
				7,277,249	7,277,249
	7.1 I	nvestment in ass	sociates - Equity method - listed		
		Available for sale Listed			
	181,9	73 181,973	Pakistan Industrial and Commercial		
	101,4	13 101,413	Leasing Limited National Investment (Unit) Trust Add: Unrealized gain		2,856,804 2,722,939 - 133,865
	7.2.	2 Unlisted			2,856,804 2,856,804
1		794 1,107,244	Prudential Securities Limited		3,378,630 3,378,630
	CEN	EDAL			

# GENERAL

- **8.1** Corresponding figures have been re-arranged, wherever necessary, for the purpose of comparison. However, no significant re-arrangements have been made.
- **8.2** Figures have been rounded off to the nearest rupee.

Statement under rule 12(2) of the modaraba companies Rule, 1981 These Financial Statements have been signed by the Chairman and two Directors as the appointment of Chief Execuitive Officer is in process for approval from SECP.

Chairman	Director	Director
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Quarterly Accounts September 30, 2010 (Un-Audited)



# First Prudential Modaraba

If undelivered please return to: First Prudential Modaraba Wehersons Estate, First Floor

Managed by : **Prudential Capital Management Ltd**